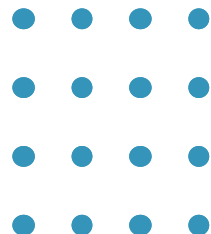
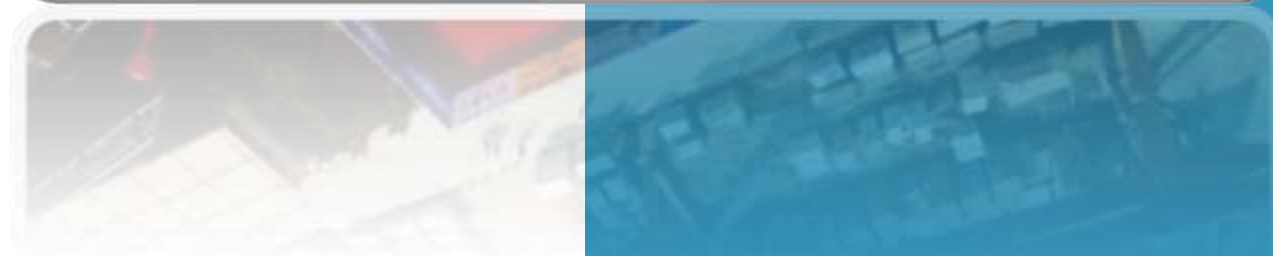


Strategic Blueprint for Stone Import and Sales in China:

Capitalizing on Xiamen and Shuitou Opportunities

ZION STONE

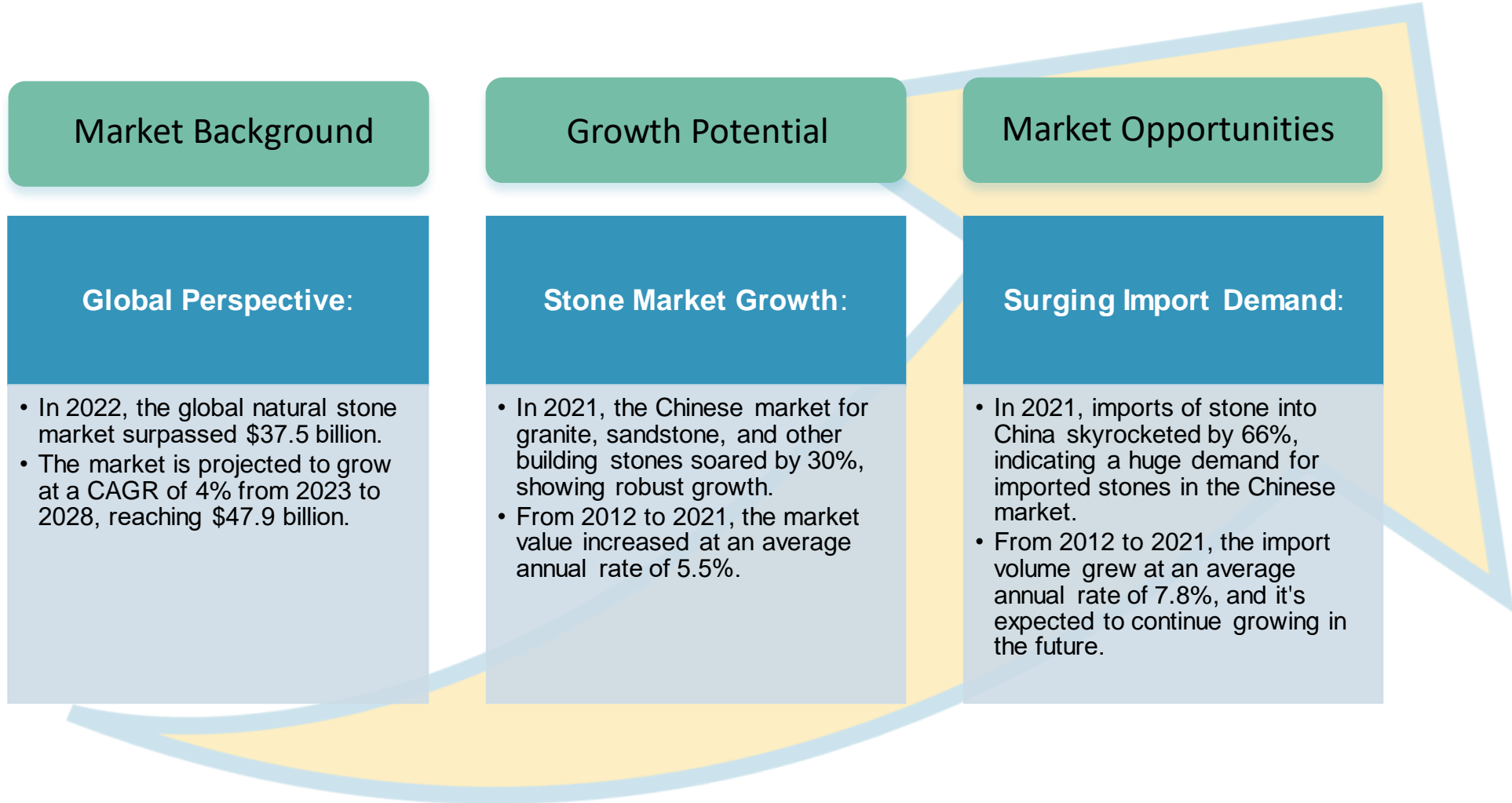


Introduction

China boasts a vast and continuously expanding market, witnessing a yearly increase in demand. The import of stone blocks into the country is on a significant rise. In this presentation, we will outline our strategic plan for collaboration and market expansion, focusing on leveraging the unique opportunities presented by Shuitou and Xiamen, two key cities in China's robust stone market.



Overview and Growth Trends of Chinese Stone Market



Xiamen's Geographic and Commercial Strengths

Xiamen is a beautiful coastal city, Xiamen Port is a famous port in the world, it is an import port in China. Shuitou is a Chinese city, it just about 60 KMs far away from Xiamen port. It is a famous city for stone business. It has several stone industrial areas.



Strategic Advantages of Shuitou Market in the Stone Industry

1, More than 60 big stone slab markets. You can rent stone display rack in the market, Show and sell your slab to customer, There are also some block yard can stock and show your block.



Tips: All markets are very big, you had better drive the car to choose slabs.

My company has a referenced video on Facebook: <https://fb.watch/5COI5-jUj8/>

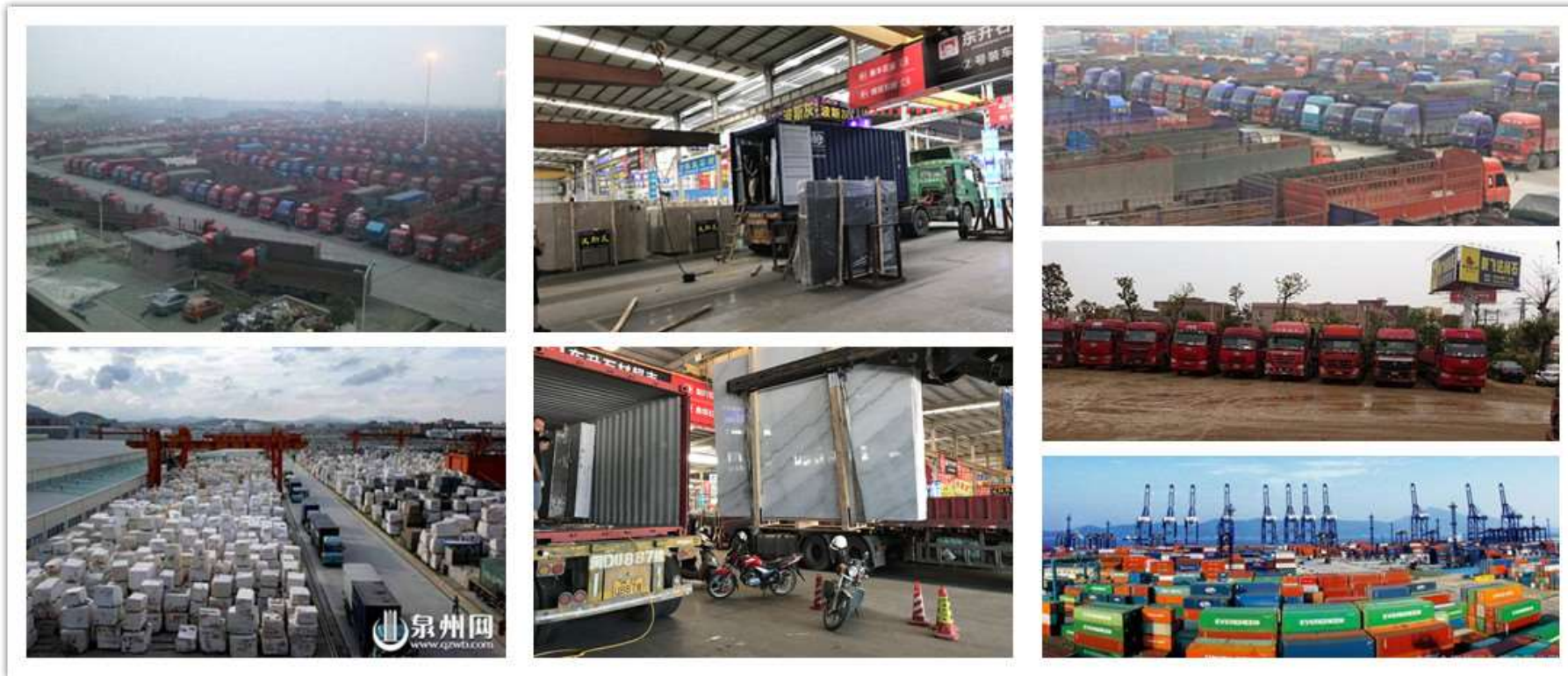
Strategic Advantages of Shuitou Market in the Stone Industry

2, A lot of stone factory in that area. They can offer all stone process you need: Cut the block to slab, cut to tiles, carving by CNC, Pattern by waterjet cut..... All of them are professional, and have very competitive price.



Strategic Advantages of Shuitou Market in the Stone Industry

3, Intergrated logistics system. All stone block can come to Shuitou easy. And after cut to slab or tiles, they can deliver to anywhere in China, or deliver to Xiamen port, export to all over the world.



Opportunities in Shuitou

Showcase and Sell

Rent a stone display rack to exhibit and sell your slabs. Attract Chinese buyers interested in importing directly from your company, or collaborate with agencies for importation services.

Collaborate for Finished Products

Partner with local stone processing factories to offer finished stone products like tiles and stairs, without the need to establish your own factory or procure machinery.


Build a Local Sales Team

Hire Chinese sales professionals to enhance your market reach. Establish your own sales team in China for effective business growth.

Local Stock and Rapid Delivery

Maintain a stock of stone blocks and slabs in Shuitou for quick supply to the Chinese market. Easily showcase your stone samples to a wide range of Chinese projects."

Services Offered by Our Company



Import Management: Our office in Xiamen is conveniently located near Shuitou, enabling us to efficiently handle block import operations.

Facility and Office Support: We assist in renting stone display racks and setting up offices in Shuitou. Our Xiamen office space is also available for shared use.

Visa and Relocation Assistance: We facilitate visa procurement (1-12 months) for your staff coming to China, and aid in their acclimatization, including housing arrangements in Shuitou or Xiamen.

Sales Team Development: We specialize in hiring sales staff and orchestrating sales strategies across China.

Chinese Branch Operations: Utilize our company as your Chinese branch for stocking samples and hosting potential customers. We assist in showcasing materials and fostering business deals.

Additional Services: We offer a range of other tailored services to meet your specific business needs."

Our Company's Revenue Model

Service Fee for Export Management



We charge a nominal service fee for managing the export of your stone blocks through our company.

Operational Services Fee



For services such as office setup and staff recruitment that are handled by our company, we charge an appropriate service fee.

Commission on Sales



We ask for preferential pricing on your best stone blocks. In return, if we successfully sell your slabs or blocks, we will earn a commission on these sales."



About ZION STONE

With over 14 years of expertise in the stone industry since 2007, we have established strong business relationships both in China and internationally. This year, we are embarking on a new venture to import stone blocks and slabs from overseas. Our goal is to find a reliable overseas partner for long-term collaboration.

This revision provides a concise yet comprehensive overview of your company, emphasizing your experience, existing relationships, and future plans.



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